

General Counsel and Corp Secretary

Coinme is seeking a General Counsel and Corporate Secretary to provide legal advice on a broad spectrum of legal issues, including compliance with securities, AML/BSA, and other laws applicable to financial services companies; board governance; litigation; and transactional matters. This is a rare opportunity for a growth-minded individual to join a fast-growing organization seeking to significantly impact the financial services industry with an opportunity to positively transform the lives of people around the world.

You will serve as Coinme's in-house legal counsel during rapid domestic, international, and horizontal product expansion. Reporting directly to the CEO, you will be the principal trusted advisor translating legal advice into strategic, actionable guidance. This is an opportunity for someone who is highly driven, entrepreneurial, and seeking a pivotal career opportunity to guide an early industry leader through transformational growth.

The ideal candidate is an accomplished, exceptionally astute attorney with a proven history as lead counsel to financial services businesses. A passion for the societal benefits of cryptocurrency and a desire to meaningfully participate in the evolving space is essential. In this newly-created position, you will leverage both your own expertise and outside counsel partners to provide broad support to the CEO, Board of Directors and fellow executive stakeholders. As a key member of the executive team, you will engage all levels of the company's operations and serve as an external facing representation of the Coinme brand.

Join us and help build the foundation for the future of money.

PRIMARY RESPONSIBILITIES

- Ensure legal and regulatory compliance across the organization
- Serve as a subject matter expert on MSB/MTL regulations and applicable regulations put forth by the SEC, CFPB, CFTC, FINRA, FinCEN, and other federal, state and international regulatory bodies
- Serve as subject matter expert on evolving federal, state and international consumer data privacy/protection regulations
- Serve as subject matter expert on consumer protection regulations as they pertain to a money services business, advertising, and customer support/terms of service
- Collaborate with the market expansion team to drive the international regulatory strategy and help manage relationships with external counsel to ensure legal compliance in all international markets
- Facilitate board meetings, draft minutes, document resolutions and ensure organizational adherence with governing documents
- Serve as commercial IP/IT lead
- Draft and review a wide range of company and vendor agreements and support business stakeholders during contract negotiations

- Support the company with fundraising efforts by providing oversight and compliance advice related to the process
- Oversee any company disputes, enforcements, or legal actions as necessary
- Conduct annual strategic planning for the legal department including budgeting for future legal team members and outside counsel partners
- Provide regulatory guidance to product development teams, review marketing materials, pricing, and ensure compliance with all consumer disclosures and agreements
- Collaborate with executive stakeholders to develop policies and procedures to support lean processes and rapid global expansion
- Deliver risk-weighted advice to executive and board stakeholders that accounts for commercial upside with potential legal and regulatory risk

REQUIREMENTS

- 10+ years of experience serving as company counsel and/or serving companies as member of a U.S. law firm
- Experience providing legal advice to financial services companies
- Expertise in regulatory affairs for a money services business, preferable one that operates money transmission licenses and/or a state-chartered trust
- Highly motivated and comfortable navigating ambiguity within a fast-paced environment
- Residing and eligible to work in the United State of America

PREFERRED

- High growth venture-backed in-house startup experience
- U.S. based cryptocurrency exchange experience

EDUCATION

- JD Degree required

BENEFITS

- Great company culture
- 100% Company-paid health insurance options for both employees and dependents
- Diverse offering of supplemental insurances
- 100% covered Employee Assistance Program
- Professional development reimbursement
- Stock Options
- Generous time off
- Paid Parental Leave
- Paid Volunteer Hours
- Fully remote with limited annual travel

ABOUT COINME

At Coinme, our goal is to improve the financial lives for everyone by providing easy and ubiquitous access to consumer financial services built on blockchain technology. We believe that decentralization in finance through digital assets can transform the world by giving the power (and earnings) back to individuals. In order to accomplish this, Coinme is building out the world's largest physical cash onramp to cryptocurrencies, a mobile-first digital bank-like experience as well as provide Decentralized Finance (DeFi) services on a digital wallet. We envision a world where people will store, trade, and pay with their money on Coinme.

Coinme is an Equal Opportunity/Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to ethnicity, race, ancestry, national origin, genetic information, religion, creed, age, sex, gender, gender expression or identity, physical or invisible disability, sexual orientation, family or medical care leave, political affiliation, veteran status, or any other protected status in accordance with applicable laws, regulations, and ordinances.